THE WOMEN'S EMPOWERMENT PRINCIPLES: EQUALITY MEANS BUSINESS



Cracking the Ceiling, Raising the Floor.

The Women's Empowerment Principles call on companies to assure sufficient participation of women – 30% or greater – in decision-making and governance at all levels and across all business areas.



There is a compelling business case for improving the rates of female representation on boards and at senior executive levels.

- Higher female board representation means better financial and organizational performance
- A company's management functions should reflect the diversity of its full range of stakeholders
- shareholders, employees, customers and the community and 50% of the world's population are women
- Higher participation by women at senior levels has downstream gender equality impacts

"Companies where women are most strongly represented at board or top management level are also the companies that perform best on both organizational and financial performance" - McKinsey 2007 "Companies need a mix of men and women - teams with a gender balance achieve the best results in most areas that drive innovation – they are more likely to experiment, share knowledge and complete tasks" - London Business

School 2007

"Companies with sustained high representation of women board directors... significantly outperform those with sustained low representation" "Gender diverse boards show greater evidence of a diversity of thought and perspective and at the same time, greater unity and collegiality"

EQUALITY MEANS BUSINESS

UNITED NATIONS GLOBAL COMPACT

- Catalyst 2011 - Insync Surveys 2010

"Companies with women in senior management **outperform peers in return on** assets and annual sales growth"

- Columbia University & University of Maryland 2011

HOW

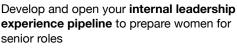
What you can do to crack the ceiling and raise the floor.

Ensure that gender equality is integrated into all management selection processes:

- Conduct **broad searches** when identifying candidates to fill management roles by looking outside the traditional corporate executive pool. Expand the search to include the public, non-profit, professional services and academic sectors, and women in the level of management just below the board
- Recognize that the full benefits of gender diversity require more than a token woman
- Search registers and databases of qualified women, and membership rost

and membership rosters of trade associations

- Connect with and support organizations promoting women in leadership positions
- Make explicit the company's commitment to gender equality in all appointments
- Ensure that female and male candidates are equally considered based on merit. Make explicit the reasons why a female candidate who reaches the final stage of a selection process is not successful.



- Offer coaching, network-building and mentoring programs for women in your company
- Ensure women are exposed to and included in leadership development activities, e.g. through professional development opportunities and participation in executive committees

Set **gender diversity targets and KPIs** relating to board composition and pipeline development

Use sex-disaggregated data to measure and publicly report on progress

Connect with initiatives, resources and expertise in your region: WEPrinciples.org





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In collaboration with The International Federation of Business & Professional Women (BPW International)